



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

September 21, 2014

Diamond Producers (\$50,000 & Above)

Ahlbum, Jon	The Ahlbum Group	\$55,091	15
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Platinum Producers (\$30,000 - \$50,000)

Shackelford, Edward L.	The Assurance Group, Inc.	\$37,282	9
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Gold Producers (\$10,000 - \$30,000)

Borosak, William J. Jr.	Secure Future Financial Group	\$29,311	7
Ahlbum, Tim		\$23,788	4
Lemar, Mike	Sunshine State Agency	\$17,231	13
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$16,928	5
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$14,633	3
Wroblewski, Robert M.	SOS Insurance Group	\$12,155	6
Maisonet, Joseph	Maisonet Insurance Agency	\$12,144	5
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$11,702	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$11,663	7

Silver Producers (\$5,000 - \$10,000)

Sweeney, Paul	Quality First Insurance Agency, Inc.	\$8,659	2
Concklin, Ron	Rosenberg-Concklin, Inc.	\$7,576	4
Graham, Christopher N.		\$7,427	2
Miller-Wagenknecht, Jacqueline J.	Miller-Wagenknecht Insurance Agency	\$6,948	1
Sheldon, Paul T.	Paul Sheldon Insurance & Benefits Planning	\$6,768	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$6,544	2
Centerstone Insurance & Financial Svcs.		\$6,031	2
Schroeder, Shawn T.	Jack Schroeder & Associates, Inc.	\$5,816	3
Fuller, Bret A.		\$5,808	1
Barta, Devin M.		\$5,652	1
Edwards, Jackson IV		\$5,652	1
Robbins, Philip L.	Robbins Insurance Agency	\$5,280	2
Abbatiello, Vincent		\$5,208	2
Benefit Plans of America, Inc.		\$5,208	2
Baacke, Brian W.	Baacke Insurance Agency	\$5,124	2
Schuler, James F.	Consumer Group Services, Inc.	\$5,092	1

Bronze Producers (\$2,500 - \$5,000)

Kozak, Iris C.	New York Life Insurance Agency	\$4,415	1
Heller, Mark	Heller Insurance Agency	\$3,983	1
Daniels, David K.	David K. Daniels & Associates	\$3,716	2
Snow, Audrey	Snow Insurance Agency	\$3,396	1
Clark, John W.	Senior Solutions Insurance Agency	\$3,286	2
Lighthouse, Robert W.	Lighthouse Insurance Agency	\$3,182	1
Bowes, Richard	Bowes Insurance Agency	\$2,976	1
Beach, Michael H.	Beach Insurance Agency	\$2,927	1
Cheek, Steven J.	Cheek Insurance Agency	\$2,916	1
Roper, Charles W.	Roper Insurance Agency	\$2,916	1
Schwartz, Scott J.	Insurance Protection Services	\$2,844	1
Bartlett, Nancy N.	Bartlett Insurance Agency	\$2,711	1
Graham, Carter		\$2,688	1
Insurance Services of SC, Inc.		\$2,580	1



Weekly Leader Board



Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

September 21, 2014

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Sakharoff, Richard D.	11,702
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Silver Producers (\$5,000 - \$10,000)

Ahlbum, Tim	9,864	Daniels, Kristen	6,348
Saylor, Dexter R.	9,388	Kingsley, Beverly J.	6,116
Borjas, Israel	9,372	Cochran, John T.	5,976
Gordon, Aaron	9,252	Fuller, Bret A.	5,808
Sachs, Kerry	7,560	Edwards, Jackson IV	5,652
Miller-Wagenknecht, Jacqueline J.	6,948	Kilgore, Adam W.C. Jr.	5,568
Ahlbum, Jon	6,792	Davis, Karen L.	5,267
Sheldon, Paul T.	6,768	Greer, Michael	5,172
Sweeney, Paul W.	6,524	Richenstein, Kenneth L.	5,092

Bronze Producers (\$2,500 - \$5,000)

Graham, Christopher N.	4,739	Stevens, Jason	3,011
Ranney, Eugene	4,656	Robbins, Philip L.	2,988
Kozak, Iris	4,415	Bowes, Richard	2,976
Maisonet, Joseph	4,248	Beach, Michael H.	2,927
Stevens, Ray	4,091	Sam, Catherine M.	2,927
Heller, Mark	3,983	Cheek, Steven J.	2,916
Malone, Guy J.	3,892	Roper, Charles W.	2,916
Reeves, Peggy	3,827	Abbatiello, Vincent	2,880
Adika, Dorin M.	3,804	Kahn, Rachel	2,844
Valdes, Jorge A.	3,791	Konz, Douglas J.	2,844
Gratzon, Peter	3,744	Lembcke, Julia G.	2,844
Wadlington, Charles E. Sr.	3,672	Levine, Karyn S.	2,844
Barron, Darcie	3,569	Schwartz, Scott J.	2,844
Handal, Charles J.	3,564	Silver, Lawrence B.	2,844
Weingarden, Estelle	3,564	Wheat, Douglas P.	2,844
Eserman, Clifton W.	3,480	Vaughn, Joe B.	2,784
Gordon, Ian	3,480	Malooley, Michele A.	2,783
Snow, Audrey C.	3,396	Chard, Dani L.	2,711
Shaw, Martin L. III	3,383	Weiland, David	2,711
Larocca, Joseph A.	3,355	Bartlett, Nancy N.	2,711
Brown, Michael G.	3,276	Puro, Miko M.	2,688
Grady, Roger A. Jr.	3,236	Chapman, Frederic W.	2,676
Weiss, Marc H.	3,188	Moiser, Mcfaddin Jr.	2,676
Dillow, David S.	3,187	Wotring, Richard E.	2,676
Lighthouse, Robert W.	3,182	Brown, Waldron	2,592
Bolt, Noah B.	3,040	Byrd, Rhett	2,580